

Apical Industries, Inc.

MANUFACTURING COST REPORT

MO #: M5952

Date Printed: 2/2/2012

Time: 8:04:32 AM

Page: 1

PN: C60

Descr: Remote Cargo Hook - 6,000 Lb

Rev:

Qty: 4.00

Station: CANAM

Entry Date: 2/10/2011

Need Date:

Compl. Date: 4/7/2011 8:19:

Company Name:

Code:

Site:

Contract #:

Phone #:

Fax #:

Email:

Serial Numbers: AC11012; AC11013; AC11014; AC11015

SEQ TASK STATUS**10 INVENTORY OUT Complete**

Remove parts from inventory

BILL OF MATERIAL - ISSUED STOCK

PN	Description	Qty Issued	Extended Cost
C45-4-4A	C45 LOAD BEAM ASSY	4.00	\$1,807.80
Stock Line: 4	Qty Issue 3		Unit Cost:\$424.80
Stock Line: 3	Qty Issue 1		Unit Cost:\$533.40
C45-1-1	Manual Release Knob	4.00	\$141.60
Stock Line: 5	Qty Issue 4		Unit Cost:\$35.40
C45-1-2	MRK Setscrew	8.00	\$1.03
Stock Line: 4	Qty Issue 8		Unit Cost:\$0.13
C60-2-1	Sideplate - MRK	4.00	\$716.00
Stock Line: 4	Qty Issue 4		Unit Cost:\$179.00
AN5-21A	Bolt	16.00	\$8.64
Stock Line: 5	Qty Issue 16		Unit Cost:\$0.54
AN960-516	WASHER, [5/16]	32.00	\$0.77
Stock Line: 8	Qty Issue 32		Unit Cost:\$0.02
MS21044-N5	Nut	16.00	\$1.92
Stock Line: 5	Qty Issue 16		Unit Cost:\$0.12
C60-3-1	Radial Bearing	8.00	\$11.12
Stock Line: 3	Qty Issue 8		Unit Cost:\$1.39
C45-3-2	Latch Roller Pin	4.00	\$91.60
Stock Line: 4	Qty Issue 4		Unit Cost:\$22.90
C45-3-3	Latch Roller	4.00	\$102.40
Stock Line: 3	Qty Issue 4		Unit Cost:\$25.60
C45-3-2-1	Roller Pin Retaining Ring	8.00	\$2.96
Stock Line: 5	Qty Issue 8		Unit Cost:\$0.37
C45-3-4	Link Pin	8.00	\$93.60
Stock Line: 2	Qty Issue 8		Unit Cost:\$11.70
C45-3-5	Nylon Spacer - Latch	8.00	\$0.57

Apical Industries, Inc.

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PN: C60

Descr: Remote Cargo Hook - 6,000 Lb

Company Name:

Rev:

Code:

Qty: 4.00

Site:

Station: CANAM

Contract #:

Entry Date: 2/10/2011

Phone #:

Need Date:

Fax #:

Compl. Date: 4/7/2011 8:19:

Email:

Stock Line: 4	Qty Issue	8	Unit Cost:\$0.07
C45-3-6	Latch	4.00	\$200.00
Stock Line: 4	Qty Issue	4	Unit Cost:\$50.00
C45-3-7	Link	4.00	\$109.20
Stock Line: 4	Qty Issue	4	Unit Cost:\$27.30
C45-3-8A	Actuator Shaft Bushing	4.00	\$141.20
Stock Line: 4	Qty Issue	4	Unit Cost:\$35.30
C45-3-8B	Actuator Shaft Bushing - S	4.00	\$183.40
Stock Line: 4	Qty Issue	4	Unit Cost:\$45.85
C45-3-9	Actuator Shaft Spring	4.00	\$44.00
Stock Line: 2	Qty Issue	4	Unit Cost:\$11.00
C60-3-10	Latch Shaft	4.00	\$76.00
Stock Line: 4	Qty Issue	4	Unit Cost:\$19.00
C45-3-11	Actuator	4.00	\$349.60
Stock Line: 4	Qty Issue	4	Unit Cost:\$87.40
C45-3-12	Latch Roller Bearing	4.00	\$3.36
Stock Line: 5	Qty Issue	1	Unit Cost:\$0.84
Stock Line: 4	Qty Issue	3	Unit Cost:\$0.84
C45-4-1	Trunnion Bushing	8.00	\$88.80
Stock Line: 8	Qty Issue	2	Unit Cost:\$11.10
Stock Line: 7	Qty Issue	5	Unit Cost:\$11.10
Stock Line: 6	Qty Issue	1	Unit Cost:\$11.10
C45-4-5	Loadbeam Spacer	4.00	\$92.00
Stock Line: 4	Qty Issue	3	Unit Cost:\$23.00
Stock Line: 3	Qty Issue	1	Unit Cost:\$23.00
C45-5-2	Lever Stop Bushing	4.00	\$72.00
Stock Line: 2	Qty Issue	4	Unit Cost:\$18.00
C45-7-1	Loadbeam Bumper	4.00	\$0.00
Stock Line: 5	Qty Issue	4	Unit Cost:\$0.00
C45-7-2	Lock Bumper	8.00	\$8.72
Stock Line: 1	Qty Issue	8	Unit Cost:\$1.09
C45-8-1-2	SOLENOID NUT	8.00	\$168.80

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Code:

Site:

Contract #:

Phone #:

Fax #:

Email:

Stock Line: 3	Qty Issue	4	Unit Cost:\$19.10
Stock Line: 2	Qty Issue	4	Unit Cost:\$23.10
C45-8-2	Solenoid	4.00	\$588.52
Stock Line: 7	Qty Issue	4	Unit Cost:\$147.13
AN4-23A	Bolt	8.00	\$4.34
Stock Line: 4	Qty Issue	8	Unit Cost:\$0.54
MS27039-4-10	Screw	4.00	\$0.61
Stock Line: 3	Qty Issue	4	Unit Cost:\$0.15
AN960-416	STEEL WASHER	12.00	\$0.29
Stock Line: 12	Qty Issue	12	Unit Cost:\$0.02
C45-8-4	Solenoid Cover Gasket	4.00	\$0.00
Stock Line: 5	Qty Issue	4	Unit Cost:\$0.00
C45-8-5	Solenoid Cover	4.00	\$253.10
Stock Line: 5	Qty Issue	3	Unit Cost:\$60.50
Stock Line: 3	Qty Issue	1	Unit Cost:\$71.60
C45-9-1	Clock Spring Cover	4.00	\$282.80
Stock Line: 2	Qty Issue	4	Unit Cost:\$70.70
188-FSCS-1032-5/8	92210A303 FLAT POINT SCREW	16.00	\$1.43
Stock Line: 6	Qty Issue	16	Unit Cost:\$0.09
C45-9-2	Clock Spring	4.00	\$33.40
Stock Line: 3	Qty Issue	4	Unit Cost:\$8.35
C45-10-1	Lock Spring Pin	4.00	\$0.44
Stock Line: 1	Qty Issue	4	Unit Cost:\$0.11
C60-10-2	Lock Spring	4.00	\$57.40
Stock Line: 4	Qty Issue	4	Unit Cost:\$14.35
C60-11-1	Sideplate - Solenoid Side	4.00	\$672.00
Stock Line: 3	Qty Issue	4	Unit Cost:\$168.00
C45-11-2	Locating Pin	8.00	\$2.84
Stock Line: 1	Qty Issue	8	Unit Cost:\$0.35
C45-12-1	Lock Bushing	8.00	\$143.20
Stock Line: 4	Qty Issue	8	Unit Cost:\$17.90
C45-12-2	Lock Shaft	4.00	\$128.00
Stock Line: 4	Qty Issue	4	Unit Cost:\$32.00

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C60-12-3	Lock	4.00	\$340.00
Stock Line: 2	Qty Issue	4	Unit Cost:\$85.00
C45-12-4	Lock Roller	4.00	\$99.20
Stock Line: 4	Qty Issue	4	Unit Cost:\$24.80
C45-12-5	Lock Roller Pin	4.00	\$39.20
Stock Line: 2	Qty Issue	1	Unit Cost:\$29.00
Stock Line: 1	Qty Issue	3	Unit Cost:\$3.40
C45-12-6	Lock Roller Pin Circlip	8.00	\$1.77
Stock Line: 5	Qty Issue	5	Unit Cost:\$0.12
Stock Line: 4	Qty Issue	3	Unit Cost:\$0.39
C45-13-1	Keeper Bushing	8.00	\$142.40
Stock Line: 3	Qty Issue	6	Unit Cost:\$17.80
Stock Line: 2	Qty Issue	2	Unit Cost:\$17.80
C45-13-2	Nylon Spacer - Keeper	8.00	\$0.64
Stock Line: 1	Qty Issue	8	Unit Cost:\$0.08
C45-13-3	Keeper Shaft	4.00	\$139.60
Stock Line: 3	Qty Issue	4	Unit Cost:\$34.90
C45-13-4	Keeper	4.00	\$276.20
Stock Line: 2	Qty Issue	2	Unit Cost:\$73.20
Stock Line: 3	Qty Issue	2	Unit Cost:\$64.90
C45-13-5	Keeper Spring	4.00	\$42.00
Stock Line: 5	Qty Issue	4	Unit Cost:\$10.50
600.1309	CANAM PLATE ID LABEL	4.00	\$58.00
Stock Line: 3	Qty Issue	4	Unit Cost:\$14.50
C45-14-2	Label Rivet	8.00	\$0.22
Stock Line: 2	Qty Issue	8	Unit Cost:\$0.03
600.1312	C45 WARNING LABEL	4.00	\$22.00
Stock Line: 1	Qty Issue	4	Unit Cost:\$5.50
32446	22-16 AWG Knife Connect	8.00	\$2.56
Stock Line: 9	Qty Issue	8	Unit Cost:\$0.32
32448	16-14 AWG Knife Connect	8.00	\$2.48
Stock Line: 4	Qty Issue	8	Unit Cost:\$0.31
C10-43	Strain Relief O-Ring	4.00	\$0.28

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Station: CANAM

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Company Name:

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Site:

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Email:

Stock Line: 1	Qty Issue	4	Unit Cost:\$0.07
C10-42	Strain Relief Nut	0.00	\$0.00
C10-41	Strain Relief Connector	4.00	\$33.96
Stock Line: 2	Qty Issue	4	Unit Cost:\$8.49
EL314-SJTOW	Electrical Wire 3/14 SJTOV	4.00	\$1.88
Stock Line: 21	Qty Issue	4	Unit Cost:\$0.47
EL-PLUG-M	3-Prong Male Spade Plug	4.00	\$24.56
Stock Line: 22	Qty Issue	4	Unit Cost:\$6.14
C60-5-1A	LEVER STOP DOWEL PIN	4.00	\$3.03
Stock Line: 1	Qty Issue	4	Unit Cost:\$0.76
C3-12-6	Lock Roller Pin Circlip	8.00	\$6.64
Stock Line: 5	Qty Issue	8	Unit Cost:\$0.83

Total Task Parts:	\$7,922.07
Total Task Labor Burden/FO/VO:	\$0.00
Total Task OSP/Charges:	\$0.00
Task Total Cost:	\$7,922.07

20 **Assembly Documentation** Complete
Print appropriate assembly & test sheets.

Total Task Parts:	\$0.00
Total Task Labor Burden/FO/VO:	\$0.00
Total Task OSP/Charges:	\$0.00
Task Total Cost:	\$0.00

30 **Assembly** Complete
Assemble IAW CMM

Total Task Parts:	\$0.00
Total Task Labor Burden/FO/VO:	\$0.00
Total Task OSP/Charges:	\$0.00
Task Total Cost:	\$0.00

40 **In Process Inspection** Complete
Assembly must be inspected prior to

Total Task Parts:	\$0.00
Total Task Labor Burden/FO/VO:	\$0.00
Total Task OSP/Charges:	\$0.00
Task Total Cost:	\$0.00

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Page: 6

PN: C60**Descr:** Remote Cargo Hook - 6,000 Lb**Rev:****Qty:** 4.00**Station:** CANAM**Entry Date:** 2/10/2011**Need Date:****Compl. Date:** 4/7/2011 8:19:**Company Name:****Code:****Site:****Contract #:****Phone #:****Fax #:****Email:****50** **Test****Complete**

Test assembly IAW CMM. Record results

Total Task Parts: \$0.00
Total Task Labor Burden/FO/VO: \$0.00
Total Task OSP/Charges: \$0.00
Task Total Cost: \$0.00

60 **Documentation & Time Log****Complete**

Include owners manual, CRC. Sign off

Total Task Parts: \$0.00
Total Task Labor Burden/FO/VO: \$0.00
Total Task OSP/Charges: \$0.00
Task Total Cost: \$0.00

70 **Pre-Inspection****Complete**

Total Task Parts: \$0.00
Total Task Labor Burden/FO/VO: \$0.00
Total Task OSP/Charges: \$0.00
Task Total Cost: \$0.00

80 **Final Inspection****Complete**

Total Task Parts: \$0.00
Total Task Labor Burden/FO/VO: \$0.00
Total Task OSP/Charges: \$0.00
Task Total Cost: \$0.00

90 **INVENTORY IN****Complete**

Place parts into inventory.

Total Task Parts: \$0.00
Total Task Labor Burden/FO/VO: \$0.00
Total Task OSP/Charges: \$0.00
Task Total Cost: \$0.00

Total Parts Cost: \$7,922.07**Total Labor Cost:** \$0.00**Total OSP Cost:** \$0.00**Total Cost: \$7,922.07**

Product Line C45

BILL	REV	DESCRIPTION	U/M					
C45	A	Remote Cargo Hook - 4,500 Lb	EA					
ComponentType	DESCRIPTION	WHS	U/M	Qty Reqd	Qty Avail	Qty Short	Qty On Order	PO
188-FPSS-1/4 2l	Consumable	18-8 SS -Flat Point Socket Setscrew- 1/4-	EA	2.00	0.00	2.00		
188-FSCS-1032	Consumable	92210A303 FLAT POINT SOCKET SCRE	EA	4.00	84.00			
20NR-69	Consumable	Light Release Pivot Shaft	EA	0.00	5.00			
32446	Consumable	22-16 AWG Knife Connector	EA	2.00	89.00			
32448	Consumable	16-14 AWG Knife Connector	EA	2.00	224.00			
600.1309	Consumable	CANAM PLATE ID LABEL	EA	1.00	87.00			
600.1312	Consumable	C45 WARNING LABEL	EA	1.00	24.00			
AN4-23A	Consumable	Bolt	EA	2.00	205.00			
AN5-21A	Consumable	Bolt	EA	4.00	212.00			
AN960-416	Consumable	STEEL WASHER	EA	3.00	475.00			
AN960-516	Consumable	WASHER, [5/16]	EA	8.00	109.00			
C10-41	Consumable	Strain Relief Connector	EA	1.00	35.00			
C10-42	Consumable	Strain Relief Nut	EA	0.00	0.00			
C10-43	Consumable	Strain Relief O-Ring	EA	1.00	178.00			
C3-12-6	Consumable	Lock Roller Pin Circlip	EA	2.00	463.00			
C45-10-1	Consumable	Lock Spring Pin	EA	1.00	82.00			
C45-10-2	Consumable	Lock Spring	EA	1.00	16.00			
C45-1-1	Consumable	Manual Release Knob	EA	1.00	8.00			
C45-11-1	Consumable	Sideplate - Solenoid Side	EA	1.00	0.00	1.00	30	12757
C45-11-2	Consumable	Locating Pin	EA	2.00	69.00			
C45-12-1	Consumable	Lock Bushing	EA	2.00	7.00			
C45-12-2	Consumable	Lock Shaft	EA	1.00	16.00			
C45-12-3	Consumable	Lock	EA	1.00	46.00			
C45-12-4	Consumable	Lock Roller	EA	1.00	36.00			
C45-12-5	Consumable	Lock Roller Pin	EA	1.00	21.00			
C45-12-6	Consumable	Lock Roller Pin Circlip	EA	2.00	976.00			
C45-13-1	Consumable	Keeper Bushing	EA	2.00	31.00			
C45-13-2	Consumable	Nylon Spacer - Keeper	EA	2.00	125.00			
C45-13-3	Consumable	Keeper Shaft	EA	1.00	29.00			
C45-13-4	Consumable	Keeper	EA	1.00	49.00			
C45-13-5	Consumable	Keeper Spring	EA	1.00	170.00			
C45-14-2	Consumable	Label Rivet	EA	2.00	198.00			
C45-2-1	Consumable	Sideplate - MRK	EA	1.00	0.00	1.00	30	12757
C45-3-1	Consumable	Radial Bearing	EA	2.00	47.00			
C45-3-10	Consumable	Latch Shaft	EA	1.00	29.00			
C45-3-11	Consumable	Actuator	EA	1.00	16.00			
C45-3-12	Consumable	Latch Roller Bearing	EA	1.00	104.00			
C45-3-2	Consumable	Latch Roller Pin	EA	1.00	23.00			
C45-3-3	Consumable	Latch Roller	EA	1.00	43.00			
C45-3-4	Consumable	Link Pin	EA	2.00	45.00			
C45-3-4-1	Consumable	Link Pin Retaining Ring	EA	4.00	80.00			
C45-3-5	Consumable	Nylon Spacer - Latch	EA	2.00	110.00			
C45-3-6	Consumable	Latch	EA	1.00	14.00			
C45-3-7	Consumable	Link	EA	1.00	28.00			
C45-3-8A	Consumable	Actuator Shaft Bushing	EA	1.00	12.00			
C45-3-8B	Consumable	Actuator Shaft Bushing - Solenoid Side	EA	1.00	0.00	1.00	48	12677
C45-3-9	Consumable	Actuator Shaft Spring	EA	1.00	65.00			
C45-4-1	Consumable	Trunnion Bushing	EA	2.00	0.00	2.00	47	12677
C45-4-4A	Consumable	C45 LOAD BEAM ASSY	EA	1.00	14.00			
C45-4-5	Consumable	Loadbeam Spacer	EA	1.00	45.00			
C45-5-1	Consumable	LEVER STOP PIN KIT	CANAM EA	1.00	11.00			

Product Line C45

BILL	REV	DESCRIPTION	U/M						
C45	A	Remote Cargo Hook - 4,500 Lb	EA						
ComponentType		DESCRIPTION	WHS	U/M	Qty Reqd	Qty Avail	Qty Short	Qty On Order	PO
C45-5-1A	Consumable	LEVER STOP- DOWEL PIN		EA	0.00	58.00			
C45-7-1	Consumable	Loadbeam Bumper		EA	1.00	1.00			
C45-7-2	Consumable	Lock Bumper		EA	2.00	16.00			
C45-8-1-2	Consumable	SOLENOID NUT		EA	2.00	18.00			
C45-8-2	Consumable	Solenoid		EA	1.00	0.00	1.00		
C45-8-4	Consumable	Solenoid Cover Gasket		EA	1.00	8.00			
C45-8-5	Consumable	Solenoid Cover		EA	1.00	9.00			
C45-9-1	Consumable	Clock Spring Cover		EA	1.00	34.00			
C45-9-2	Consumable	Clock Spring		EA	1.00	58.00			
EL314-SJTOW	Consumable	Electrical Wire 3/14 SJTOW		FT	1.00	119.24			
EL-PLUG-F	Consumable	3-Prong Female Spade Connector		EA	0.00	22.00			
EL-PLUG-M	Consumable	3-Prong Male Spade Plug		EA	1.00	51.00			
MS21044-N5	Consumable	Nut		EA	4.00	74.00			
MS27039-4-08	Consumable	Screw		EA	1.00	37.00			

Product Line C60

BILL	REV	DESCRIPTION	U/M						
C60	A	Remote Cargo Hook - 6,000 Lb	EA						
ComponentType		DESCRIPTION	WHS	U/M	Qty Reqd	Qty Avail	Qty Short	Qty On Order	PO
188-FPSS-1/4 2I	Consumable	18-8 SS -Flat Point Socket Setscrew- 1/4-		EA	2.00	0.00	2.00		
188-FSCS-1032-	Consumable	92210A303 FLAT POINT SOCKET SCRE		EA	4.00	84.00			
32446	Consumable	22-16 AWG Knife Connector		EA	0.00	89.00			
32448	Consumable	16-14 AWG Knife Connector		EA	2.00	224.00			
600.1309	Consumable	CANAM PLATE ID LABEL		EA	1.00	87.00			
600.1312	Consumable	C45 WARNING LABEL		EA	1.00	24.00			
AN4-23A	Consumable	Bolt		EA	2.00	205.00			
AN5-21A	Consumable	Bolt		EA	4.00	212.00			
AN960-416	Consumable	STEEL WASHER		EA	3.00	475.00			
AN960-516	Consumable	WASHER, [5/16]		EA	8.00	109.00			
C10-41	Consumable	Strain Relief Connector		EA	1.00	35.00			
C10-42	Consumable	Strain Relief Nut		EA	0.00	0.00			
C10-43	Consumable	Strain Relief O-Ring		EA	1.00	178.00			
C3-12-6	Consumable	Lock Roller Pin Circlip		EA	2.00	463.00			
C45-10-1	Consumable	Lock Spring Pin		EA	1.00	82.00			
C45-1-1	Consumable	Manual Release Knob		EA	1.00	8.00			
C45-11-2	Consumable	Locating Pin		EA	2.00	69.00			
C45-12-1	Consumable	Lock Bushing		EA	2.00	7.00			
C45-12-2	Consumable	Lock Shaft		EA	1.00	16.00			
C45-12-4	Consumable	Lock Roller		EA	1.00	36.00			
C45-12-5	Consumable	Lock Roller Pin		EA	1.00	21.00			
C45-12-6	Consumable	Lock Roller Pin Circlip		EA	2.00	976.00			
C45-13-1	Consumable	Keeper Bushing		EA	2.00	31.00			
C45-13-2	Consumable	Nylon Spacer - Keeper		EA	2.00	125.00			
C45-13-3	Consumable	Keeper Shaft		EA	1.00	29.00			
C45-13-4	Consumable	Keeper		EA	1.00	49.00			
C45-13-5	Consumable	Keeper Spring		EA	1.00	170.00			
C45-14-2	Consumable	Label Rivet		EA	2.00	198.00			
C45-3-11	Consumable	Actuator		EA	1.00	16.00			
C45-3-12	Consumable	Latch Roller Bearing		EA	1.00	104.00			
C45-3-2	Consumable	Latch Roller Pin		EA	1.00	23.00			
C45-3-3	Consumable	Latch Roller		EA	1.00	43.00			
C45-3-4	Consumable	Link Pin		EA	2.00	45.00			
C45-3-4-1	Consumable	Link Pin Retaining Ring		EA	4.00	80.00			
C45-3-5	Consumable	Nylon Spacer - Latch		EA	2.00	110.00			
C45-3-6	Consumable	Latch		EA	1.00	14.00			
C45-3-7	Consumable	Link		EA	1.00	28.00			
C45-3-8A	Consumable	Actuator Shaft Bushing		EA	1.00	12.00			
C45-3-8B	Consumable	Actuator Shaft Bushing - Solenoid Side		EA	1.00	0.00	1.00	48	I2677
C45-3-9	Consumable	Actuator Shaft Spring		EA	1.00	65.00			
C45-4-1	Consumable	Trunnion Bushing		EA	2.00	0.00	2.00	47	I2677
C45-4-4A	Consumable	C45 LOAD BEAM ASSY		EA	1.00	14.00			
C45-4-5	Consumable	Loadbeam Spacer		EA	1.00	45.00			
C45-5-1A	Consumable	LEVER STOP- DOWEL PIN		EA	1.00	58.00			
C45-5-2	Consumable	Lever Stop Bushing		EA	1.00	31.00			
C45-7-1	Consumable	Loadbeam Bumper		EA	1.00	1.00			
C45-7-2	Consumable	Lock Bumper		EA	2.00	16.00			
C45-8-1-2	Consumable	SOLENOID NUT		EA	2.00	18.00			
C45-8-2	Consumable	Solenoid		EA	1.00	0.00	1.00		
C45-8-4	Consumable	Solenoid Cover Gasket		EA	1.00	8.00			
C45-8-5	Consumable	Solenoid Cover		EA	1.00	9.00			

Product Line C60

BILL	REV	DESCRIPTION	U/M						
C60	A	Remote Cargo Hook - 6,000 Lb	EA						
ComponentType		DESCRIPTION	WHS	U/M	Qty Reqd	Qty Avail	Qty Short	Qty On Order	PO
C45-9-1	Consumable	Clock Spring Cover		EA	1.00	34.00			
C45-9-2	Consumable	Clock Spring		EA	1.00	58.00			
C60-10-2	Consumable	Lock Spring		EA	1.00	37.00			
C60-11-1	Consumable	Sideplate - Solenoid Side		EA	1.00	14.00			
C60-12-3	Consumable	Lock		EA	1.00	15.00			
C60-2-1	Consumable	Sideplate - MRK		EA	1.00	14.00			
C60-3-1	Consumable	Radial Bearing		EA	2.00	58.00			
C60-3-10	Consumable	Latch Shaft		EA	1.00	26.00			
EL314-SJTOW	Consumable	Electrical Wire 3/14 SJTOW		FT	1.00	119.24			
EL-PLUG-M	Consumable	3-Prong Male Spade Plug		EA	1.00	51.00			
MS21044-N5	Consumable	Nut		EA	4.00	74.00			
MS27039-4-08	Consumable	Screw		EA	1.00	37.00			

Steve Joseph

From: Jeff Shapiro [jeff@darths.com]
 Sent: Tuesday, September 09, 2008 6:49 AM
 To: rgldnick@apicalind.com; sjoseph@apicalind.com
 Subject: FW: Sales by Product August 2008.xls

Hi Guys - Here is Canam's cost and price information. Tks Jeff

From: Bruce Fraser [mailto:bruce@canamaerospace.com]
 Sent: Mon 9/8/2008 4:59 PM
 To: Jeff Shapiro
 Subject: Sales by Product August 2008.xls

SALES BY PRODUCT

As of 13-Aug-08

Category	Part Number	Description	Units Sold		USD Currency			
			Jan-Dec 07	YTD 2008	List Price	Dart Price	Cost	% Margin
Remote Hook	C2	Remote Hook 2,000 lb	30	12	1,685.00	1,432.25	608.84	57.49%
	C2-C	Cage	20	10	395.00	335.75	198.57	40.86%
	C2-RC	Ring Cage	0	1	395.00	335.75	215.00	35.96% **
	C2-K	Remote Keeperless Hook 2,000 lb	20	1	2,215.00	1,882.75	538.96	71.37%
	C3	Remote Hook 3,000 lb	30	21	2,260.00	1,921.00	987.34	48.60%
	C3-C	Cage	25	22	425.00	361.25	296.56	17.91%
	C3-RC	Ring Cage	6	0	425.00	361.25	261.80	27.53%
	C45	Remote Hook 4,500 lb	13	9	3,110.00	2,643.50	1,411.05	46.62%
	C45-C	Cage	10	10	450.00	382.50	264.11	30.95%
	C60	Remote Hook 6,000 lb	13	12	3,315.00	2,817.75	1,497.50	46.85%
	C60-C	Cage	13	12	450.00	382.50	268.73	29.74%
	C10	Remote Hook 10,000 lb	4	2	5,515.00	4,687.75	2,083.91	55.55%
	C10-C	Cage	3	2	465.00	395.25	276.00	30.17%
	C20	Remote Hook 20,000 lb	2	1	18,744.00	15,932.40	6,535.37	58.98%
	C20-C	Cage	0	1	772.00	656.20	404.84	38.31%
Carousel	C2-4HC	Carousel - 4 hook - C2	1	1	13,309.00	10,247.93	5,280.88	48.47%
	C2-6HC	Carousel - 6 hook - C2	0	0	17,454.00	13,439.58	6,852.23	49.01%
	C2-8HC	Carousel - 8 hook - C2	2	0	21,690.00	16,701.30	8,211.78	50.83%
	C2-12HC	Carousel - 12 hook - C2	0	0	31,080.00	23,931.60	10,322.99	56.86% *
	C2-K-6HC	Carousel - 6 hook - C2 Keeperless	2	0	20,635.00	15,888.95	6,421.34	59.59%
Switching Systems	D104-A	Switching System - 4 hook	0	1	3,203.00	2,402.25	1,281.22	46.67%
	D106-A	Switching System - 6 hook	3	1	3,898.00	2,923.50	1,474.10	49.58%
	D108-A	Switching System - 8 hook	1	0	4,217.00	3,162.75	1,642.43	48.07%
Nubbins	4.5NR	Nubbins Receiver Hook 4,500 lb	6	7	4,480.00	3,808.00	1,176.43	69.11%
	4.5NR-C	Single Ring Cage	2	5	637.00	541.45	242.24	55.26%
	4.5NR-DC	Dual Hook Cage	0	0	863.00	733.55	325.00	55.69% **
	8NR	Nubbins Receiver Hook 8,000 lb	0	1	11,041.00	9,384.85	2,315.81	75.32% *
	8NR-C	Single Ring Cage	0	1	2,200.00	1,870.00	440.23	76.46%
	8NR-DRC	Double Ring Single Cage	0	0	2,112.00	1,795.20	460.00	74.38% **
	8NR-DRCR	Double ring Single Rubberized Cage	0	0	2,602.00	2,211.70	585.00	73.55% **
	8NR-DHC	Dual Hook Cage	0	2	2,357.00	2,003.45	510.00	74.54% **
	8NR-DHRC	Dual Hook Rubberized Cage	0	0	2,694.00	2,289.90	635.00	72.27% **
	20NR	Nubbins Receiver Hook 20,000 lb	1	0	13,245.00	11,258.25	2,531.36	77.52% *
	20NR-C	Single Ring Cage	0	0	1,796.00	1,526.60	290.30	80.98% *
	20NR-DRC	Double Ring Single Cage	0	0	2,112.00	1,795.20	310.00	82.73% **
	20NR-DRCR	Double ring Single Rubberized Cage	1	0	2,602.00	2,211.70	435.00	80.33% **
	20NR-DHC	Dual Hook Cage	0	0	2,357.00	2,003.45	325.00	83.78% **
	20NR-DHRC	Dual Hook Rubberized Cage	0	0	2,694.00	2,289.90	450.00	80.35% **

9/9/2008

Cargo Net	N15-F10	Cargo Net - 10' x 10' - Four sided - 1,500 lb	0	1	589.00	453.53	385.50	15.00%
	N15-F12	Cargo Net - 12' x 12' - Four sided - 1,500 lb	0	1	729.00	561.33	477.13	15.00%
	N15-F14	Cargo Net - 14' x 14' - Four sided - 1,500 lb	0	0	892.00	686.84	583.81	15.00%
	N15-F15	Cargo Net - 15' x 15' - Four sided - 1,500 lb	0	0	979.00	753.83	640.76	15.00%
	N15-F16	Cargo Net - 16' x 16' - Four sided - 1,500 lb	0	0	1,048.00	806.96	685.92	15.00%
	N15-F18	Cargo Net - 18' x 18' - Four sided - 1,500 lb	0	0	1,218.00	937.86	797.18	15.00%
	N15-F20	Cargo Net - 20' x 20' - Four sided - 1,500 lb	0	1	1,415.00	1,089.55	926.12	15.00%
	N15-E10	Cargo Net - 10' x 10' - Eight sided - 1,500	2	0	636.00	489.72	416.26	15.00%
	N15-E12	Cargo Net - 12' x 12' - Eight sided - 1,500	5	2	842.00	648.34	551.09	15.00%
	N15-E14	Cargo Net - 14' x 14' - Eight sided - 1,500	5	10	892.00	686.84	583.81	15.00%
	N15-E15	Cargo Net - 15' x 15' - Eight sided - 1,500	1	6	1,065.00	820.05	697.04	15.00%
	N15-E16	Cargo Net - 16' x 16' - Eight sided - 1,500	0	0	1,079.00	830.83	706.21	15.00%
	N15-E18	Cargo Net - 18' x 18' - Eight sided - 1,500	0	0	1,251.00	963.27	818.78	15.00%
	N15-E20	Cargo Net - 20' x 20' - Eight sided - 1,500	0	0	1,490.00	1,147.30	975.21	15.00%
	N30-F10	Cargo Net - 10' x 10' - Four sided - 3,000 lb	0	0	619.00	476.63	405.14	15.00%
	N30-F12	Cargo Net - 12' x 12' - Four sided - 3,000 lb	0	3	790.00	608.30	517.06	15.00%
	N30-F14	Cargo Net - 14' x 14' - Four sided - 3,000 lb	2	0	936.00	720.72	612.61	15.00%
	N30-F15	Cargo Net - 15' x 15' - Four sided - 3,000 lb	2	0	1,014.00	780.78	663.66	15.00%
	N30-F16	Cargo Net - 16' x 16' - Four sided - 3,000 lb	5	3	1,232.00	948.64	806.34	15.00%
	N30-F18	Cargo Net - 18' x 18' - Four sided - 3,000 lb	2	3	1,355.00	1,043.35	886.85	15.00%
	N30-F20	Cargo Net - 20' x 20' - Four sided - 3,000 lb	0	3	1,415.00	1,089.55	926.12	15.00%
	N30-E10	Cargo Net - 10' x 10' - Eight sided - 3,000	4	1	687.00	528.99	449.64	15.00%
	N30-E12	Cargo Net - 12' x 12' - Eight sided - 3,000	4	7	894.00	688.38	585.12	15.00%
	N30-E14	Cargo Net - 14' x 14' - Eight sided - 3,000	19	7	1,031.00	793.87	674.79	15.00%
	N30-E15	Cargo Net - 15' x 15' - Eight sided - 3,000	3	4	1,082.00	833.14	708.17	15.00%
	N30-E16	Cargo Net - 16' x 16' - Eight sided - 3,000	57	38	1,232.00	948.64	806.34	15.00%
	N30-E18	Cargo Net - 18' x 18' - Eight sided - 3,000	12	5	1,355.00	1,043.35	886.85	15.00%
	N30-E20	Cargo Net - 20' x 20' - Eight sided - 3,000	2	3	1,526.00	1,175.02	998.77	15.00%
Long Line	N50-E12	Cargo Net - 12' x 12' - Eight sided - 5,000	0	0	1,880.00	1,447.60	1,230.46	15.00%
	N50-E14	Cargo Net - 14' x 14' - Eight sided - 5,000	0	0	2,220.00	1,709.40	1,452.99	15.00%
	N50-E16	Cargo Net - 16' x 16' - Eight sided - 5,000	0	0	2,560.00	1,971.20	1,675.52	15.00%
	N50-E18	Cargo Net - 18' x 18' - Eight sided - 5,000	1	1	3,171.00	2,441.67	2,075.42	15.00%
	N50-E20	Cargo Net - 20' x 20' - Eight sided - 5,000	3	0	3,080.00	2,371.60	2,015.86	15.00%
	N60-E18-6B	Cargo Net - 18' x 18' - Eight sided - 6,000	2	0	3,314.00	2,551.78	2,169.01	15.00%
	P3000-50	Plasma LL - 7/16" x 50'- 3,000 lb	13	11	1,159.00	892.43	499.62	44.02%
	P3000-100	Plasma LL - 7/16" x 100'- 3,000 lb	23	9	1,659.00	1,277.43	651.90	48.97%
	P3000-150	Plasma LL - 7/16" x 150'- 3,000 lb	2	1	2,159.00	1,662.43	804.18	51.63%
	P3000-200	Plasma LL - 7/16" x 200'- 3,000 lb	0	0	2,659.00	2,047.43	956.46	53.28%
	P4400-50	Plasma LL - 1/2" x 50'- 4,400 lb	12	4	1,280.00	985.60	533.85	45.84%
	P4400-100	Plasma LL - 1/2" x 100'- 4,400 lb	12	4	1,882.00	1,449.14	715.41	50.63%
	P4400-150	Plasma LL - 1/2" x 150'- 4,400 lb	2	8	2,484.00	1,912.68	896.97	53.10%
	P4400-200	Plasma LL - 1/2" x 200'- 4,400 lb	0	0	3,085.00	2,375.45	1,078.53	54.60%
	P5400-50	Plasma LL - 9/16" x 50'- 5,400 lb	3	20	1,375.00	1,058.75	560.97	47.02%
	P5400-100	Plasma LL - 9/16" x 100'- 5,400 lb	2	12	2,053.00	1,580.81	764.61	51.63%
	P5400-150	Plasma LL - 9/16" x 150'- 5,400 lb	1	2	2,732.00	2,103.64	968.25	53.97%
	P5400-200	Plasma LL - 9/16" x 200'- 5,400 lb	0	0	3,411.00	2,626.47	1,171.89	55.38%
	P7300-50	Plasma LL - 5/8" x 50'- 7,300 lb	7	0	1,590.00	1,224.30	647.88	47.08%
	P7300-100	Plasma LL - 5/8" x 100'- 7,300 lb	3	1	2,433.00	1,873.41	919.86	50.90%
	P7300-150	Plasma LL - 5/8" x 150'- 7,300 lb	0	0	3,276.00	2,522.52	1,191.84	52.75%

	P7300-200	Plasma LL - 5/8" x 200' - 7,300 lb	0	0	4,119.00	3,171.63	1,301.82	58.95%
	P9700-50	Plasma LL - 3/4" x 50' - 9,700 lb	1	0	1,900.00	1,463.00	723.03	50.58%
	P9700-100	Plasma LL - 3/4" x 100' - 9,700 lb	0	14	2,957.00	2,276.89	1,034.85	54.55%
	P9700-150	Plasma LL - 3/4" x 150' - 9,700 lb	0	1	4,014.00	3,090.78	1,346.67	56.43%
	P9700-200	Plasma LL - 3/4" x 200' - 9,700 lb	0	0	5,071.00	3,904.67	1,658.49	57.53%
	P13200-50	Plasma LL - 7/8" x 50' - 13,200 lb	2	0	2,356.00	1,814.12	855.59	52.84%
	P13200-100	Plasma LL - 7/8" x 100' - 13,200 lb	0	0	3,775.00	2,906.75	1,261.01	56.62%
	P13200-150	Plasma LL - 7/8" x 150' - 13,200 lb	0	1	5,194.00	3,999.38	1,666.43	58.33%
	P13200-200	Plasma LL - 7/8" x 200' - 13,200 lb	4	1	6,613.00	5,092.01	2,071.85	59.31%
Swivel	SWA3-2	Swivel - 3,000 lb - 2 wire	65	42	1,286.00	990.22	292.25	70.49%
	SWA3-3	Swivel - 3,000 lb - 3 wire	15	18	1,776.00	1,367.52	417.44	69.47%
	SWA3-4	Swivel - 3,000 lb - 4 wire	1	1	2,041.00	1,571.57	430.81	72.59%
	SWA6A-2	Swivel - 6,000 lb - 2 wire	15	2	3,286.00	2,530.22	872.20	65.53%
	SWA6A-3	Swivel - 6,000 lb - 3 wire	5	4	3,521.00	2,711.17	915.94	66.22%
	SWA6A-4	Swivel - 6,000 lb - 4 wire	8	4	3,756.00	2,892.12	959.20	66.83%
	SWA6A-6	Swivel - 6,000 lb - 6 wire	4	2	4,317.00	3,324.09	1,106.66	66.71%
	SWA6A-8	Swivel - 6,000 lb - 8 wire	0	0	4,460.00	3,434.20	1,549.00	54.89% *
	SWA10A-2	Swivel - 10,000 lb - 2 wire	3	3	3,858.00	2,970.66	999.67	66.35%
	SWA10A-3	Swivel - 10,000 lb - 3 wire	1	0	4,164.00	3,206.28	1,023.42	68.08%
	SWA10A-4	Swivel - 10,000 lb - 4 wire	0	0	4,633.00	3,567.41	1,068.50	70.05% *
	SWA10A-6	Swivel - 10,000 lb - 6 wire	1	0	5,327.00	4,101.79	1,293.67	68.46%
	SWA10A-8	Swivel - 10,000 lb - 8 wire	0	0	6,817.00	5,249.09	1,609.57	69.34% *
	SWA15A-2	Swivel - 15,000 lb - 2 wire	1	0	4,256.00	3,277.12	965.19	70.55%
	SWA15A-3	Swivel - 15,000 lb - 3 wire	2	0	4,572.00	3,520.44	1,163.06	66.96%
	SWA15A-4	Swivel - 15,000 lb - 4 wire	0	0	5,092.00	3,920.84	1,195.00	69.52% **
	SWA15A-6	Swivel - 15,000 lb - 6 wire	1	0	7,531.00	5,798.87	1,276.46	77.99%
	SWA25A-2	Swivel - 25,000 lb - 2 wire	0	0	11,245.00	8,658.65	965.19	88.85% *
	SWA25A-3	Swivel - 25,000 lb - 3 wire	0	0	11,470.00	8,831.90	1,163.06	86.83% *
	SWA25A-4	Swivel - 25,000 lb - 4 wire	0	0	11,776.00	9,067.52	1,195.00	86.82% *
	SWA25A-6	Swivel - 25,000 lb - 6 wire	0	0	12,654.00	9,743.58	1,276.46	86.90% *
	SWA25A-8	Swivel - 25,000 lb - 8 wire	0	0	13,715.00	10,560.55	1,480.52	85.98% **

* no current build data in Quantum - based on spreadsheet cost

**no current build data in Quantum, estimated cost

	CARGO HOOKS		
PART NUMBER	DESCRIPTION	QTY	COMMENTS
C10	C-SERIES HOOK	0	
C10-C	SINGLE CAGE	1	
C10-RC	RING CAGE	7	
C2	C-SERIES HOOK	3	AC11040,AC11041,AC11043
C2-C	SINGLE CAGE	6	
C20	C-SERIES HOOK	0	
C20-C	SINGLE CAGE	0	
C250	C-SERIES HOOK	0	
C250-C	SINGLE CAGE	0	
C2-DHC	CAGE	1	
C2-RC	RING CAGE	0	
C3	C-SERIES HOOK	3	AC11050,AC11051,AC11052
C3-C	SINGLE CAGE	10	
C3-RC	RING CAGE	2	
C45	C-SERIES HOOK	0	
C45-C	SINGLE CAGE	10	
C60	C-SERIES HOOK	2	AC12001,AC12002
C60-C	SINGLE CAGE	37	
C60-RC	RING CAGE	1	
CTB	CAROUSEL TEST BOX	10	
	SWIVELS		
	C-SERIES		
SWA3-2	SWIVEL-3000 LBS-2WIRE	7	AC11032,AC11037-AC11042

SWA3-3	SWIVEL-3000 LBS-3WIRE	8	AC,11006,AC11009,AC11013,AC12001-AC12002
SWA3-4	SWIVEL-3000LBS 4 WIRE	2	AC11001,AC11002
SWA6A-2	SWIVEL-6000LBS 2 WIRE	1	AC12001
SWA6A-3	SWIVEL	2	AC12001,AC12002
SWA6A-4	SWIVEL-6000LBS 4 WIRE	2	AC09007,AC09008
SWA6A-6	SWIVEL-6000 6 WIRE	0	
SWA10A-2	SWIVEL 10,000LBS 2WIRE	1	AC12001
SWA10A-3	SWIVEL 10.000LBS 3WIRE	2	AC11001,AC11002
SWA15A-3	SWIVEL 15.000	1	AC11004
	NUBBINS RECEIVER HOOKS		
20NR-C	SINGLE RING CAGE	0	
20NR-DHC	DUAL HOOK CAGE	0	
20NR-DHRC	DUAL HOOK RUB. CAGE	0	
20NR-DRC	DOUBLE RING SINGLE CAGE	0	
20NR-DRCR	DOUBLE RING SINGLE RUB. CAGE	2	
20NR-SP	NUBBING REC. W/SIDE PROT	0	
4.5NR	NUBBING RECEIVER HOOK	0	
4.5NR-C	SINGLE RING CAGE	0	
4.5NR-DC	DUAL HOOK CAGE	0	
4HC-C2-000	CAROUSEL	2	
6HC-C2-000	CAROUSEL	5	

8HC-C2-000	CAROUSEL	3	
8NR-C	SINGLE RING CAGE	0	
8NR-DHC	DUAL HOOK CAGE	1	
8NR-DHRC	DUAL HOOK CAGE RUB. CAGE	0	
8NR-DRC	DOUBLE RING SINGLE CAGE	1	
8NR-DRCR	DOUBLE RING SINGLE CAGE RUB. CAGE	0	
8NR-SP	NUBBING REC. W/SIDE PLATE PROT	0	
C2-4HC	4 HOOK CAROUSEL	0	
C2-6HC	6 HOOK CAROUSEL	0	
C2-8HC	8 HOOK CAROUSEL	0	
C2-K-6HC	6 HOOK CAROUSEL	0	
C2-K8HC	8 HOOK CAROUSEL	0	
	CARGO NETS		
	PLASMA LONG LINES		
P3000-50	7/16X50 PLASMA LONG LINE	4	AC1106,AC11011,AC11012,AC11013
P3000-80	PLASMA 7/16X80	0	
P3000-100	PLASMA 7 /16X100	2	AC11011,AC11013
P3000-125	PLASMA 7/16X125	1	AC10002
P3000-150	PLASMA LONG LINE	1	AC11002
P3000-200	PLASMA 7/16X200	5	AC09002,AC09003,AC09004,AC09005,AC09006
P3000-50-AZZZZ	7/16 LONG LINE	0	
P3000-100-AZZZZ	PLASMA 7/16X100	0	
P4400-25	PLASMA 1/2X25	1	AC10007

P4400-50	1/2X50-4400LBS	0	
P4400-60-HAAAA	PLASMA LONG LINE CUSTOM	1	s/n M187-01
P4400-75	PLASMA 1/2X75	0	
P4400-75-JAAZZ	PLASMA	0	
P4400-100-JAAZZ	PLASMA 1/2X100	2	AC11001,AC11002
P4400-100	PLASMA 1/2X100	0	
P4400-125-HZZZZ	PLASMA LONG LINE W/5/8 PEANING	1	s/n M267-01
P4400-130	PLASMA 1/2X130	0	
P4400-150	PLASMA 1/2X150	0	
P4400-200	PLASMA 1/2X200	5	AC09010,AC09011,AC09012,AC09013,AC09014
P4400-150-JAAZZ	PLASMA 1/2X150	1	AC11001
P4400-200-HAAZZ	PLASMA 1/2 X 200	2	s/n AC09003,AC09004
P5400-50	PLASMA 9/16X50	5	AC09006-AC09010
P5400-100	PLASMA 9/16X100	4	AC09011, AC09013-AC09015
P5400-150	PLASMA 9/16X150	6	AC09010,AC09011,AC09012,AC09013,AC09015,AC09016
P5400-165	PLASMA 9/16X165	1	AC09001
P5400-175	PLASMA 9/16X175	0	
P5400-200	PLASMA LL 9/16X200	2	AC10001,AC10002
P7300-25	PLASMA 5/8X25	3	AC11006,AC11007,AC11008
P7300-50	PLASMA 5/8X50	0	
P7300-100	PLASMA 5/8X100	0	
P7300-150	PLASMA 5/8X150	2	AC09003,AC09004
P7300-200	PLASMA 5/8X200	0	
P9700-50	PLASMA 3/4X50	4	AC09005,AC09007,AC09008,AC09009
P9700-100	PLASMA 3/4X100 9700LBS	2	M614-01,AC11003
P9700-150	PLASMA 3/4X150	3	AC09003,AC09004,AC09005
P13200-50	PLASMA 7/8X50	0	
P13200-100	PLASMA 7/8X100	0	
P13200-200	PLASMA 7/8X200	1	AC10002

[illegible]